

Table I

## AUM REPORT FOR THE QUARTER ENDED (31/3/2013)

## Asset class wise disclosure of AUM &amp; AAUM

Rs. in Lakhs

| Category                        | AUM as on the last day of the Quarter | Average AUM for the Quarter |
|---------------------------------|---------------------------------------|-----------------------------|
| Income                          | 4275911.93                            | 4,434,318.57                |
| Equity (other than ELSS)        | 2107329.74                            | 2,293,561.71                |
| Balanced                        | 399973.25                             | 448,327.59                  |
| Liquid                          | 849447.70                             | 1,743,966.14                |
| Gilt                            | 29373.33                              | 27,411.72                   |
| Equity - ELSS                   | 198,999.52                            | 216,604.59                  |
| GOLD ETF                        | 284184.36                             | 292,604.02                  |
| Other ETF                       | 2085.97                               | 1,224.73                    |
| Fund of Fund investing overseas | 0.00                                  | 0.00                        |
| <b>Total</b>                    | <b>8147305.79</b>                     | <b>9,458,019.07</b>         |

|                         |           |            |
|-------------------------|-----------|------------|
| Fund of Fund (domestic) | 218615.51 | 227,071.91 |
|-------------------------|-----------|------------|

Table II

## AUM REPORT FOR THE QUARTER ENDED (31/3/2013)

## Disclosure of percentage of AUM by geography

| Geographical Spread | % of Total AUM as on the last day of the Quarter |
|---------------------|--|
| Top 5 Cities        | 59.03  |
| Next 10 Cities      | 21.38  |
| Next 20 Cities      | 8.04   |
| Next 75 Cities      | 8.39   |
| Others              | 3.15   |
| <b>Total</b>        | <b>100.00</b>                                    |