

Table I

## AUM REPORT FOR THE QUARTER ENDED (30/06/2017)

## Asset class wise disclosure of AUM &amp; AAUM

Rs. in Lakhs

| Category                                  | AUM as on the last day of the Quarter | Average AUM for the Quarter |
|---|---------------------------------------|-----------------------------|
| Income                                    | 9979286.95                            | 10159335.63                 |
| Equity (other than ELSS)                  | 5079473.58                            | 5016662.44                  |
| Balanced                                  | 686329.18                             | 595573.81                   |
| Liquid                                    | 2925835.59                            | 4156423.15                  |
| Gilt                                      | 125071.19                             | 124706.85                   |
| Equity - ELSS                             | 861758.18                             | 828772.61                   |
| GOLD ETF                                  | 260454.64                             | 267404.48                   |
| Other ETF                                 | 1076789.25                            | 1,147,509.89                |
| Fund of Fund investing overseas           | 0.00                                  | 0.00                        |
| <b>Total</b>                              | <b>20994998.55</b>                    | <b>22296388.85</b>          |
| Fund of Fund investing overseas(domestic) | 75473.61                              | 79452.59                    |

Table II

## AUM REPORT FOR THE QUARTER ENDED (30/06/2017)

## Disclosure of percentage of AUM by geography

| Geographical Spread | % of Total AUM as on the last day of the Quarter |
|---------------------|--|
| Top 5 Cities        | 60.42  |
| Next 10 Cities      | 19.56  |
| Next 20 Cities      | 7.62   |
| Next 75 Cities      | 8.58   |
| Others              | 3.82   |
| <b>Total</b>        | <b>100.00</b>                                    |