

MEDIA RELEASE

MF QAAUM MARKET SHARE AT 7.25% - UP 13 BASIS POINTS

MF QAAUM INCREASED TO RS. 2,40,364 CRORE - UP 33%

**UNIQUE INVESTOR BASE AT 75 LAKHS - UP 14 LAKHS SINCE JUNE 2020
ADDED OVER 6 LAKH INVESTORS VS. 11 LAKH FOR THE INDUSTRY IN Q1 FY22**

Q1 FY22 PROFIT AFTER TAX AT RS. 182 CRORE - UP 16%

Q1 FY22 OPERATING PROFIT AT RS. 169 CRORE - UP 75%

NAM INDIA BECAME AN UN-PRI SIGNATORY IN JUNE 2021

**COLLABORATION WITH UN-PRI REITERATES STRONG COMMITMENT TOWARDS
ESG, CARBON NEUTRALITY & RESPONSIBLE INVESTMENT**

Mumbai, July 19, 2021: Nippon Life India Asset Management, asset manager of Nippon India Mutual Fund (NIMF), announced its financial results for the quarter ended June 30, 2021.

Mr. Sundeep Sikka, ED & CEO, NAM India, said "I am happy to share that NAM India's continuous focus on **strong profitable growth has been yielding positive results**. In this quarter, we **increased our market share and overall investor base**, led by a **keen retail-driven approach, robust product suite** and, **dedicated efforts to grow across all asset categories**.

We are dedicated to the philosophy of **consistently creating value for all stakeholders**. In this journey, we began **our association with United Nations supported Principles for Responsible Investment (UN-PRI)**. By successfully integrating the tenets of ESG with responsible investment and building a formidable digital presence, we are confident of **regaining** our market positioning as well as **recreating and reinventing** NAM India by continuously innovating and disrupting ourselves."

Business Highlights

- As on June 30, 2021, NAM India's **assets under management was Rs. 3,78,769 crore** (US\$ 51.2 billion)
- For the quarter ended June 30, 2021, NIMF's **overall AUM market share rose to 7.25% - an increase of 13 basis points** as against the quarter ended March 31, 2021
- For the quarter ended June 30, 2021, NIMF's average assets under management was **Rs. 2,40,364 crore** (US\$ 32.5 billion) - **an increase of 33%**
- For the quarter ended June 30, 2021, **share of Equity Assets** rose to **41.3%** of NIMF's AUM as against 37.8% for the quarter ended June 30, 2020
- As on June 2021, NIMF has **one of the largest retail assets in the Industry**, at **Rs. 69,579 crore** (US\$ 9.4 billion). **Retail assets** contributed **28%** to NIMF's AUM

- As on June 2021, NIMF's **AUM of Rs. 47,158 crore** (US\$ 6.4 billion) from '**Beyond the Top 30 cities**' category. **This segment forms 19% of NIMF's AUM vis-à-vis 16% for the Industry**
- As on June 2021, Individual **AUM was Rs. 123,673 crore (US\$ 16.7 billion)** and contributed **50% to NIMF's AUM**
- As on June 2021, NIMF is one of the **largest ETF players** with **AUM of Rs. 40,809 crore (US\$ 5.5 billion)** and a market share of **13%**
- As on June 30, 2021, NIMF has **1.1 crore investor folios**, with an **annualised systematic book** of over **Rs. 7,000 crore** (US\$ 949 million)
- As on June 30, 2021, **Nippon India AIF** offers Category II and Category III Alternative Investment Funds and has a **total commitment of approx. Rs. 3,800 crore** (US\$ 512 million) across various schemes
- As on June 30, 2021, **NIMF** has geographical presence at **approx. 280 locations pan India**, and is **amongst the highest in the industry**
- For the quarter ended June 30, 2021, **digital purchase transactions** rose to **6 lakh - an increase of 28%** as against quarter ended March 31, 2021. Digital channel contributed **58%** to **total new purchase transactions**

Financial Highlights - Q1 FY22

- **Total Income** was **Rs. 369 crore** (US\$ 50 million) - **an increase of 10%**
- **Operating Profit** was **Rs. 169 crore** (US\$ 23 million) - **an increase of 75%**
- **Profit after Tax** was **Rs. 182 crore** (US\$ 25 million) - **an increase of 16%**

About Nippon Life India Asset Management Limited (NAM India)

<https://mf.nipponindiaim.com/>

Nippon Life India Asset Management Limited is one of the largest asset managers in India, managing (directly & indirectly) assets across mutual funds including Exchange Traded Funds, managed accounts, including portfolio management services, alternative investments funds and pension funds; and offshore funds and advisory mandates. NAM India is the asset manager of Nippon India Mutual Fund's schemes.

It also acts as an advisor for India focused Equity & Fixed Income funds in Japan (launched by Nissay Asset Management), and in Thailand (launched by BBL Asset Management). It also manages offshore funds through its subsidiaries in Singapore & Mauritius and, also has representative office in Dubai thereby catering to investors across Asia, Middle East, UK, US, & Europe.

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Mutual Fund investments are subject to market risks, read all scheme related documents carefully.