

**MEDIA RELEASE**

**MF QAAUM MARKET SHARE AT 7.34% - UP 22 BASIS POINTS SINCE MAR 2021**

**9M FY22 OPERATING PROFIT AT RS. 560 CRORE - UP 55%**

**9M FY22 PROFIT AFTER TAX AT RS. 569 CRORE - UP 11%**

**Q3 FY22 OPERATING PROFIT AT RS. 205 CRORE - UP 48%**

**Q3 FY22 PROFIT AFTER TAX AT RS. 174 CRORE - DOWN 18%**

**UNIQUE INVESTOR BASE GREW TO 1 CRORE - UP 61%**

**ADDED 31 LAKH INVESTORS VS. 78 LAKH FOR THE INDUSTRY IN 9M FY22**

**SUCCESSFULLY COMPLETED NFO OF INDIA'S FIRST AND ONLY TAIWANESE FUND  
GARNERED OVER RS. 600 CRORE FROM 65,000+ INVESTORS (INCL. 6,000 HNIs)**

**NAM INDIA RECEIVED IFSCA APPROVAL TO UNDERTAKE ASSET MANAGEMENT  
OPERATIONS FROM GIFT CITY, GANDHINAGAR**

**Mumbai, January 27, 2022:** Nippon Life India Asset Management, asset manager of Nippon India Mutual Fund (NIMF), announced its financial results for the quarter ended December 31, 2021.

**Mr. Sundeep Sikka, ED & CEO, NAM India, said** "In Q3, we continued on our **path of profitable growth and sustainable value creation amid volatile market conditions**, driven by focus on key fundamentals such as **investor centricity, strong risk framework, and a robust digitech infrastructure**. Overall market share has grown by **22 basis points** in 9m FY22.

We aim to provide suitable investment avenues to all spectrum of investors and this philosophy has been reflected in our recent fund offerings. We will further build upon this foundation **by leveraging our key strengths in the passive and offshore businesses to provide access of differentiated products to millions of existing and prospective investors**, in line with their varied individual needs."

**Business Highlights**

- As on December 31, 2021, NAM India's **assets under management was Rs. 3,45,056 crore** (US\$ 46.6 billion)
- For the quarter ended December 31, 2021, NIMF's **overall AUM market share rose to 7.34% - an increase of 22 basis points** as against the quarter ended March 31, 2021
- For the quarter ended December 31, 2021, NIMF's average assets under management was **Rs. 2,80,601 crore** (US\$ 37.9 billion) - **an increase of 32%**
- For the quarter ended December 31, 2021, **share of Equity Assets** rose to **43%** of NIMF's AUM as against 39% for the quarter ended December 31, 2020

- As on December 2021, NIMF has **one of the largest retail assets in the Industry**, at **Rs. 77,641 crore** (US\$ 10.5 billion). **Retail assets** contributed **28%** to NIMF's AUM
- As on December 2021, NIMF's **AUM of Rs. 48,839 crore** (US\$ 6.6 billion) from **'Beyond the Top 30 cities'** category. **This segment** forms **18%** of **NIMF's AUM** vis-à-vis 17% for the Industry
- As on December 2021, Individual **AUM was Rs. 137,602 crore (US\$ 18.6 billion)** and contributed **49% to NIMF's AUM**
- As on December 31, 2021, NIMF is one of the **largest ETF players** with **AUM of Rs. 52,253 crore (US\$ 7.1 billion)** and a market share of **13%**
- As on December 31, 2021, NIMF has **1.5 crore investor folios**, with an **annualised systematic book** of over **Rs. 8,200 crore** (US\$ 1.1 billion)
- As on December 31, 2021, **Nippon India AIF** offers Category II and Category III Alternative Investment Funds and has a **total commitment of approx. Rs. 4,250 crore** (US\$ 574 million) across various schemes
- As on December 31, 2021, **NIMF** has geographical presence at **over 270 locations pan India**, and is **amongst the highest in the industry**
- For the quarter ended December 31, 2021, **digital purchase transactions** rose to **over 7.5 lakh - an increase of 83%** as against quarter ended December 31, 2020. Digital channel contributed **58%** to **total new purchase transactions**

#### **Financial Highlights - Q3 FY22**

- **Total Income** was **Rs. 369 crore** (US\$ 50 million) - **a decrease of 7%**
- **Operating Profit** was **Rs. 205 crore** (US\$ 28 million) - **an increase of 48%**
- **Profit after Tax** was **Rs. 174 crore** (US\$ 24 million) - **a decrease of 18%**

#### **About Nippon Life India Asset Management Limited (NAM India)**

<https://mf.nipponindiaim.com/>

Nippon Life India Asset Management Limited is one of the largest asset managers in India, managing (directly & indirectly) assets across mutual funds including Exchange Traded Funds, managed accounts, including portfolio management services, alternative investments funds, and offshore funds and advisory mandates. NAM India is the asset manager of Nippon India Mutual Fund's schemes.

It also acts as an advisor for India focused Equity & Fixed Income funds in Japan (launched by Nissay Asset Management), and in Thailand (launched by BBL Asset Management). It also manages offshore funds through its subsidiaries in Singapore & Mauritius and, also has representative office in Dubai thereby catering to investors across Asia, Middle East, UK, US, & Europe.

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#### **For media queries, please contact:**

Bhushan Parab

[bhushan.parab@nipponindiaim.com](mailto:bhushan.parab@nipponindiaim.com)

+91 91671 73309

**For any other queries, please contact:** Customer Care Number: 1860 266 0111

*Mutual Fund investments are subject to market risks, read all scheme related documents carefully.*

**Good gets better**