

MEDIA RELEASE

MF QAAUM MARKET SHARE AT 7.38% - UP 26 BASIS POINTS SINCE MAR 2021

**LARGEST BASE OF INVESTORS IN THE INDUSTRY AT 1.7 CRORE FOLIOS
ADDED OVER 70 LAKH FOLIOS IN FY22 LED BY RETAIL STRENGTH**

OVERALL UNIQUE INVESTORS GREW TO 1.2 CRORE - UP 75%

NAM INDIA REGISTERED HIGHEST-EVER PROFIT OF RS. 744 CRORE IN FY22

FY22 OPERATING PROFIT AT RS. 760 CRORE - UP 46%

**HIGHEST-EVER DIVIDEND OF RS. 11 PER SHARE IN FY22
(INTERIM DIVIDEND OF RS. 3.50 AND PROPOSED FINAL DIVIDEND OF RS. 7.50)**

ENTIRE FY22 PROFITS DISTRIBUTED AS DIVIDEND

**NAM INDIA CONTINUES TO EVALUATE STRATEGIC OPTIONS TO IMPROVE
SHAREHOLDER RETURNS AND ADD VALUE FOR ALL STAKEHOLDERS**

Mumbai, April 26, 2022: Nippon Life India Asset Management, asset manager of Nippon India Mutual Fund (NIMF), announced its financial results for the year and quarter ended March 31, 2022.

Mr. Sundeep Sikka, ED & CEO, NAM India, said “Q4 was characterised by contrasting trends. On one hand, geopolitical concerns and higher inflation bias resulted in volatile global markets. However, investors’ inclination towards long term value creation resulted in greater and stable flows for MFs. NAM India continued to be **strongly profitable** and strives to create **value for all stakeholders**. Today, NIMF caters to the **largest base of investors in the Industry**. Overall **market share grew by 26 basis points**. I am very happy to state that NAM India recorded its **highest-ever profit in FY22**.

The **strong asset growth, operating efficiencies and accelerated client acquisitions** are driven by an unwavering focus on providing **sustainable and differentiated solutions**. An **industry-best product suite, robust risk framework, and a solid digital ecosystem** are key enablers in this journey.”

Business Highlights

- As on March 31, 2022, NAM India’s **assets under management was Rs. 3,45,604 crore** (US\$ 46.7 billion)
- For the quarter ended March 31, 2022, NIMF’s **overall AUM market share rose to 7.38% - an increase of 26 basis points** as against the quarter ended March 31, 2021
- For the quarter ended March 31, 2022, NIMF’s average assets under management was **Rs. 2,83,261 crore** (US\$ 38.3 billion) - **an increase of 24%**
- For the quarter ended March 31, 2022, **share of Equity Assets** rose to **42%** of NIMF’s AUM as against 41% for the quarter ended March 31, 2021

- As on March 2022, NIMF has **one of the largest retail assets in the Industry**, at **Rs. 76,438 crore** (US\$ 10.3 billion). **Retail assets** contributed **28%** to NIMF's AUM
- As on March 2022, NIMF's **AUM of Rs. 47,825 crore** (US\$ 6.5 billion) from '**Beyond the Top 30 cities**' category. **This segment** forms **17.2%** of **NIMF's AUM** vis-à-vis 16.6% for the Industry
- As on March 2022, Individual **AUM was Rs. 138,133 crore (US\$ 18.7 billion)** and contributed **50% to NIMF's AUM**
- As on March 31, 2022, NIMF is one of the **largest ETF players** with **AUM of Rs. 58,883 crore (US\$ 8.0 billion)** and a market share of **14%**
- As on March 31, 2022, NIMF has **1.7 crore investor folios**, with an **annualised systematic book** of over **Rs. 8,800 crore** (US\$ 1.2 billion)
- As on March 31, 2022, **Nippon India AIF** offers Category II and Category III Alternative Investment Funds and has a **total commitment of approx. Rs. 4,473 crore** (US\$ 604 million) across various schemes
- As on March 31, 2022, **NIMF** has geographical presence at **over 270 locations pan India**, and is **amongst the highest in the industry**
- For the year ended March 31, 2022, **digital purchase transactions** rose to **over 30 lakh - an increase of 63%** as against year ended March 31, 2021. Digital channel contributed **58%** to **total new purchase transactions**

Financial Highlights - FY22

- **Total Income** was **Rs. 1,536 crore** (US\$ 208 million) - **an increase of 8%**
- **Operating Profit** was **Rs. 760 crore** (US\$ 103 million) - **an increase of 46%**
- **Profit after Tax** was **Rs. 744 crore** (US\$ 101 million) - **an increase of 9%**

About Nippon Life India Asset Management Limited (NAM India)

<https://mf.nipponindiaim.com/>

Nippon Life India Asset Management Limited is one of the largest asset managers in India, managing (directly & indirectly) assets across mutual funds including Exchange Traded Funds, managed accounts, including portfolio management services, alternative investments funds, and offshore funds and advisory mandates. NAM India is the asset manager of Nippon India Mutual Fund's schemes.

It also acts as an advisor for India focused Equity & Fixed Income funds in Japan (launched by Nissay Asset Management), and in Thailand (launched by BBL Asset Management). It also manages offshore funds through its subsidiaries in Singapore & Mauritius and, also has representative office in Dubai thereby catering to investors across Asia, Middle East, UK, US, & Europe.

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For media queries, please contact:

Bhushan Parab

bhushan.parab@nipponindiaim.com

+91 91671 73309

For any other queries, please contact: Customer Care Number: 1860 266 0111

Mutual Fund investments are subject to market risks, read all scheme related documents carefully.