

#### **DIRECTORS' REPORT**

## To the Members,

Your Directors take pleasure in presenting their Thirteenth Annual Report on the business and operations of the Company together with the audited Statement of Accounts for the year ended March 31, 2008.

## Financial Results:

	Year ended March 31, 2008	Year ended March 31, 2007
	(Rs.)	(Rs.)
Gross Income	377,64,58,607	202,64,19,366
Depreciation	4,55,17,085	1,93,36,122
Profit before tax	142,75,63,903	74,82,83,415
Provision for taxation	48,43,40,006	25,71,40,733
Provision for Deferred Tax Asset/ (Liability)	1,85,84,379	1,53,96,275
Excess/ (Short) provision for tax in the previous year	NIL	38,27,586
Net Profit	96,18,08,276	51,03,66,543
Balance carried to Balance Sheet	197,38,44,721	103,56,99,806
Basic and Diluted EPS of Rs. 10 each	107.55	67.77
Diluted EPS of Rs. 10 each	107.15	67.77

## Dividend:

The Company has decided to plough back its entire profits for future developments. Hence no dividend is recommended for the year under review.

## Operations:

The Company is the Investment Manager to Reliance Mutual Fund (RMF). RMF is the number one Mutual Fund in India as on March 31, 2008 on average assets under management (AAUM) basis. The AUM of RMF as on March 31, 2008 is approximately Rs.90,938 Crores. RMF currently has the following schemes:

Open-ended Equity Schemes	Reliance Vision Fund
	Reliance Growth Fund
	Reliance NRI Equity Fund
	Reliance Equity Opportunities Fund
	Reliance Equity Fund
	Reliance Tax Saver (ELSS) Fund
	Reliance Index Fund
	Reliance Equity Advantage Fund
	Reliance Regular Savings Fund
	Reliance Natural Resources Fund
Close-ended Equity Schemes	Reliance Long Term Equity Fund
	Reliance Equity Linked Saving Fund – Series I
Open-ended Debt Schemes	Reliance Income Fund
	Reliance Short Term Fund
	Reliance Medium Term Fund
	Reliance Monthly Income Plan
	Reliance Liquid Plus Fund
	Reliance NRI Income Fund
Close-ended Debt Schemes	Reliance Fixed Tenor Fund
	Reliance Fixed Horizon Fund -I
	Reliance Fixed Horizon Fund – II
	Reliance Fixed Horizon Fund – III
	Reliance Fixed Horizon Fund – IV Reliance Fixed Horizon Fund – V
	Reliance Fixed Horizon Fund – VI
	Reliance Fixed Horizon Fund – VII
	Reliance Fixed Horizon Fund – VIII
	Reliance Fixed Horizon Fund – IX
Open-ended Liquid Schemes	Reliance Liquid Fund
	Reliance Liquidity Fund
	Reliance Floating Rate Fund
Open-ended Government	Reliance Gilt Securities Fund
securities Scheme	
Open-ended Sector Specific	Reliance Banking Fund
Schemes	Reliance Diversified Power Sector Fund
	Reliance Pharma Fund
	Reliance Media & Entertainment Fund
Debt Oriented Interval Scheme	Reliance Interval Fund
Exchange Traded Fund (ETF)	Reliance Gold Exchange Traded Fund
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Reliance Mutual Fund posted an exponential growth over the last year. The Average Assets Under Management (AUM) increased to Rs. 90,938 as on March 31, 2008 from Rs. 47,665 crores as on March 31, 2007, an increase of 91%. The aggregate Debt corpus under management increased to Rs. 58,486 crores as on March 31, 2008 from Rs. 20,189 crores as on March 31, 2007, an increase of 190%.

During the year, the Mutual Fund Industry also witnessed a rise of Rs. 1,79,411 crore in the Avg AUM from Rs. 3,59,097 crores to Rs. 5,38,508 crores between April 2007 and March 2008 (Source: AMFI Monthly Update, released on 11/04/2008).

The Company is also a SEBI registered Portfolio Manager and has commenced its Portfolio Management Services (PMS) since August 2004. It currently offers Discretionary and Advisory Services to various categories of clients whose assets have crossed a certain threshold level and who prefer to delegate management of those assets to a team of skilled investment experts. The team strength has been increasing to capitalize on the encouraging market outlook for this business.

#### Offshore Fund:

Reliance Emergent India Fund is a long only India equity fund. The fund is the first offshore fund to be launched by RCAM. It is structured as a master-feeder structure with the master fund based out of Mauritius and 2 feeder funds based out of Cayman Island. The master fund in Mauritius will invest into a mutual fund scheme in India which will be managed by Reliance Capital Asset Management Limited India.

The fund will be offered to international investors in key financial markets across the globe. The fund's initial offer period is closing on 5th May 2008. It will be open for ongoing subscription from 6th May onwards.

#### New Launches:

During the period under review, RMF launched 10 schemes. On August 23, 2007, RMF launched the "Reliance Fixed Horizon Fund - IV", a closed-ended income scheme; on Sept 10, 2007, the "Reliance Fixed Horizon Fund - V", a closed-ended income scheme; on Dec 24, 2007 the "Reliance Fixed Horizon Fund - VI", a closed-ended income scheme; on Jan 21, 2008 the "Reliance Fixed Horizon Fund - VII", a closed-ended income scheme; on March 19, 2008, the "Reliance Fixed Horizon Fund - IX", a closed-ended income scheme; on March 28, 2008, the "Reliance Fixed Horizon Fund - VIII", a closed-ended income scheme; on June 12, 2007, the "Reliance Equity Advantage Fund" an open ended diversified equity scheme; on October 15, 2007, the "Reliance Gold Exchange Traded Fund" an open ended gold exchange traded fund; on Jan 1, 2008, the "Reliance Natural Resources Fund", an open ended diversified equity scheme; and on December 18, 2007, the "Reliance Equity Linked Saving Fund – Series I", a 10 year close –ended equity linked saving scheme.

A series of Monthly Plans, Quarterly Plans and Annual Plans were launched under Reliance Fixed Horizon Fund - IV, Reliance Fixed Horizon Fund - VI, Reliance Fixed Horizon Fund - VII, Reliance Fixed Horizon Fund - VIII and Reliance Fixed Horizon Fund - IX.

During the period under review, we have lowered down the minimum SIP amount to Rs 100 per month; introduced Institutional plans in 5 schemes i.e. Reliance Vision fund, Reliance Growth Fund, Reliance Equity Fund, Reliance Equity Opportunities Fund and Reliance Diversified Power Sector Fund

The Fund also repositioned Reliance Index Fund to Reliance Quant Plus Fund i.e. from an passively managed fund to an actively managed fund.

#### Subsidiaries:

As required under Section 212 of the Companies Act, 1956, the audited statements of accounts, of all the subsidiaries for the year ended 31<sup>st</sup> March 2008 shall be annexed hereto, together with the statement relating to company's interest in the Subsidiary Companies.

### Awards and Recognitions:

- (1) Reliance Mutual Fund won the prestigious "Fund House of the Year" award in the Equity category according to a survey by ICRA Online Ltd.<sup>1</sup>
- (2) CNBC TV18 CRISIL Mutual Fund of the Year Award for 2007
  Reliance Growth Fund Most Consistent CPR Performer Equity Fund Category. 2
- (3) Reliance Diversified Power Sector Fund has been ranked as a Seven Star Fund and awarded the ICRA 7-Star Gold Award in the category of 'Open Ended Diversified Equity Aggressive' schemes for its 1 year performance till December 31, 2007 by ICRA Online Ltd.<sup>3</sup>
- (4) Reliance Diversified Power Sector Fund has been ranked as a Seven Star Fund and awarded the ICRA 7-Star Gold Award in the category of 'Open Ended Diversified Equity Aggressive' schemes for its 3 year performance till December 31, 2007 by ICRA Online Ltd. 4
- (5) Reliance Media & Entertainment Fund has been ranked as a Seven Star Fund and awarded the ICRA 7-Star Gold Award in the category of 'Open Ended Sectoral' schemes for its 1 year performance till December 31, 2007 by ICRA Online Ltd. <sup>5</sup>
- (6) Reliance Pharma Fund has been ranked as a Five Star Fund in the category of 'Open Ended Sectoral - Healthcare' schemes for its 3 year performance till December 31, 2007 by ICRA Online Ltd. <sup>6</sup>
- (7) Reliance Pharma Fund has been ranked as a Five Star Fund in the category of 'Open Ended Sectoral Healthcare' schemes for its 1 year performance till December 31, 2007 by ICRA Online Ltd. <sup>7</sup>
- (8) Reliance Short Term Fund has been ranked as a Five Star Fund in the category of 'Open Ended Debt Short Term' schemes for its 3 year performance till December 31, 2007 by ICRA Online Ltd. 8
- (9) Reliance Floating Rate Fund has been ranked as a Five Star Fund in the category of 'Open Ended Floating Rate Fund' schemes for its 3 year performance till December 31, 2007 by ICRA Online Ltd. <sup>9</sup>

### **CRISIL Ranking:**

- Reliance Floating Rate Fund
  - CRISIL has assigned a Composite Performance Rank of "CRISIL~CPR 2\* Open End Liquid Scheme, December 2007" to Reliance Floating Rate Fund
- (2) Reliance Gilt Securities Fund Long Term Plan
  - CRISIL has assigned a Composite Performance Rank of "CRISIL~CPR 2"\*\* Open End Long Term Gilt Schemes, December 2007" to Reliance Gilt Securities Fund -Long Term Plan

## (3) Reliance Growth Fund

CRISIL has assigned a Composite Performance Rank of "CRISIL~CPR 2" \*\*\*
 Open End Diversified Equity Schemes, December 2007" to Reliance Growth Fund
 – Growth

## (4) Reliance Short Term Fund

CRISIL has assigned a Composite Performance Rank of "CRISIL~CPR 2"\*\*\*\*
 Open End Debt Short Term Schemes, December 2007" to Reliance Short Term
 Fund

## (5) Reliance Liquid Fund - Treasury Plan

• CRISIL has assigned a Composite Performance Rank of "CRISIL~CPR 2" Open End Liquid Schemes, December 2007" to Reliance Liquid Fund - Treasury Plan

## (6) Reliance Income Fund

 CRISIL has assigned a Composite Performance Rank of "CRISIL~CPR 2<sup>##</sup> Open End Debt Schemes, December 2007" to Reliance Income Fund

#### (7) Reliance Equity Opportunities Fund

CRISIL has assigned a Composite Performance Rank of "CRISIL~CPR 3" \*\*\*\*
 Open End Diversified Equity Schemes, December 2007" to Reliance Equity
 Opportunities Fund

## (8) Reliance Vision Fund

CRISIL has assigned a Composite Performance Rank of "CRISIL~CPR 3" ####
 Open End Diversified Equity Schemes, December 2007" to Reliance Vision Fund

## Returns Delivered: Performance of the Flagship Schemes of RMF Vis - A - Vis Benchmark Indices

Name of the Scheme / Benchmark Index	Absolute Returns for the period from 01.04.2007 to 31.03.08 (%)	Comp	Compounded Annualised Returns (%)					
		1 year	3 years	5 years	Since Inception	Inception Date		
Reliance Growth Fund- Retail Plan	28.41	28.41	40.79	63.74	32.43	08.10.1995		
BSE 100	24.83	24.83	33.19	40.50	13.80			
Reliance Vision Fund Retail Plan	21.40	21.40	33.43	50.65	27.42	08.10.1995		
BSE 100	24.83	24.83	33.19	40.50	13.80			
Reliance NRI Equity Fund	17.16	17.16	34.12	NA	34.68	16.11.2004		
BSE 200 Index	23.99	23.99	30.56	NA	30.65			
Reliance Index Fund – Nifty Plan	21.51	21.51	23.72	NA	22.16	08.02.2005		
S&P CNX Nifty	23.74	23.74	32.46	NA	30.42			

Reliance Index Fund – Sensex Plan	17.09	17.09	32.00	NA	29.71	08.02.2005
BSE Sensex	19.56	19.56	34.03	NA	31.96	
Reliance Equity Opportunities Fund - Retail Plan	7.42	7.42	30.02	NA	29.75	31.03.2005
BSE 100	24.83	24.83	33.19	NA	33.19	
Reliance Regular Savings Fund - Equity Option	51.32	51.32	NA	NA	32.01	09.06.2005
BSE 100	24.83	24.83	NA	NA	33.28	
Reliance Regular Savings Fund – Debt Option	4.46	4.46	NA	NA	3.57	09.06.2005
Crisil Composite Bond Fund Index	8.20	8.20	NA	NA	4.96	
*Reliance Regular Savings Fund- Hybrid Option (Performance as on January 12, 2007)	NA	NA	NA	NA	10.83	09.06.2005
Crisil MIP Blended Index	NA	NA	NA	NA	26.50	
**Reliance Regular Savings Fund – Balanced Option (Performance as on January 13, 2007 to February 19, 2007)	NA	NA	NA	NA	-0.44	13.01.2007
Crisil MIP Blended Index	NA	NA	NA	NA	0.24	
Reliance Regular Savings Fund- Balanced Option	21.47	33.77	NA	NA	22.65	13.01.2007
Crisil Balanced Fund Index	19.48	29.94	NA	NA	20.36	
Reliance Tax Saver (ELSS) Fund	5.46	5.46	NA	NA	14.56	22.09.2005
BSE 100	24.83	24.83	NA	NA	28.75	
Reliance Equity Fund - Retail Plan	20.17	20.17	NA	NA	15.19	30.03.2006
S & P CNX Nifty	23.74	23.74	NA	NA	17.62	
Reliance Long Term Equity Fund	15.13	15.13	NA	NA	10.71	27.12.2006
BSE 200	23.99	23.99	NA	NA	13.07	
Reliance Equity Advantage Fund - Retail Plan	2.87	NA	NA	NA	2.87	09.08.2007
S & P CNX Nifty	7.52	NA	NA	NA	7.52	

#### Outlook:

The Indian Mutual Fund industry is one of the fastest growing industries in the financial service sector with 33 AMCs currently operating in the country. The industry has grown at a CAGR of 24% since 1965 and the AUM has grown at a CAGR of 40% in the last three years, with Rs. 5,38,508 crores of average assets as on March '08.

RMF intends to actively pursue growth opportunities in the fast growing mutual fund industry in the country and to be most preferred investment choice for retail investors. The fund house is poised to grow with innovative products and service initiatives and aggressive expansion strategies.

## Board Meetings held during the year:

During the year under review, ten meetings of the Board of Directors of the Company were held.

## Issue of shares of the Company:

During the year under review, the Company had on September 30, 2007 issued and allotted 24,99,300 shares to Reliance Capital Limited, the holding Company, by way of rights.

Pursuant to the approval granted by the members at their meeting held on September 20, 2007, the Authorised Share Capital was re-classified such that the unclassified shares of Rs 10/- each forming a part of the authorised capital was reclassified into equity shares of Rs 10/- each.

The company has approved launch of an Employee Stock Option Scheme (ESOP) through a trust, namely, Reliance Capital Asset Management Employees Benefit Trust specifically formed for this purpose with Reliance ADA Group Trustee Private Limited as the Trustee. The Company has issued 2,00,000 equity shares of Rs 10/- each to Reliance ADA Group Trustee Private Limited, at a price of Rs. 2000/- per share (including a premium of Rs. 1990/- per share) for the benefit of the employees of the Company, under the ESOP.

The Company has inducted a leading global investor by issue and allotment of 510,000 equity shares of Rs 10/- each to EP Global Markets (Cayman) Limited for Rs. 9,823.53 (Rupees Nine Thousand Eight Hundred Twenty Three and Fifty Three paise only) inclusive of premium on preferential basis, as approved by the members by way of Special Resolution u/s 81(1A) of the Companies Act, 1956 at the Extra-ordinary General Meeting of the Company held on January 4, 2008.

The Company had previously issued 350,000 Preference shares of Rs 100/- each to Reliance Capital Limited which were duly redeemed on December 15, 2007.

#### Fixed Deposits:

The Company has not accepted any Fixed Deposits from the public.

#### Directors:

Mr. Manu Chadha – Director of the Company, retires by rotation and being eligible offers himself for re-appointment. Mr. S Ghosh has been appointed as an Additional Director by way of circular resolution passed by the Board of Directors on April 22, 2008.

As per Section 260 of the Companies Act, 1956, Mr. S Ghosh who is an Additional Director, will hold office till the date of Annual General Meeting of the Company. As per Section 257 of the Companies Act, 1956, the Company has received notice along with deposit from a member proposing the candidature of Mr. S Ghosh for the office of Director of the Company.

During the year, the Board of Directors at their Meeting held on April 24, 2008 accepted the resignation of Mr. Amitabh Chaturvedi as a Director.

Your Directors place on record their deep appreciation for the invaluable contributions made by Mr. Amitabh Chaturvedi during his tenure as Director of the Company.

## Directors' Responsibility Statement:

Pursuant to the requirement under section 217(2AA) of the Companies Act, 1956, with respect to Directors' Responsibility Statement, it is hereby confirmed that:

- (i) In the preparation of the annual accounts for the financial year ended March 31, 2008, the applicable accounting standards have been followed and that there are no material departures.
- (ii) The Directors have selected such accounting policies in consultation with the Statutory Auditors and have applied them consistently and made judgments and estimates that were reasonable and prudent so as to give a true and fair view of the state of affairs of the Company as at March 31, 2008 and of the profit or loss of the Company for the year under review.
- (iii) The Directors have taken proper and sufficient care to the best of their knowledge and ability for the maintenance of adequate accounting records in accordance with the provisions of the Companies Act, 1956, for safeguarding the assets of the Company and for preventing and detecting fraud and other irregularities.
- (iv) The Directors have prepared the annual accounts of the Company on a 'going concern' basis.

#### Financial Statements:

The consolidated financial statements have been prepared using uniform accounting policies for transactions and other events in similar circumstances and are presented to the extent possible, in the same manner as the company's separate financial statements.

## Auditors & Auditors' Report:

M/s. Dalal & Shah., Chartered Accountants hold office until the conclusion of the ensuing Annual General Meeting and are recommended for re-appointment. The Company has received a letter from them to the effect that their re-appointment if made, would be within the prescribed limits under Section 224(1-B) of the Companies Act, 1956. Members are requested to consider the appointment of the Auditors and fix their remuneration.

The notes to the accounts referred to in the Auditor's Report are self-explanatory.

## Personnel:

As required by the provisions of Section 217(2A) of the Companies Act, 1956 read with Companies (Particulars of Employees) Rules, 1975 as amended, the names and other particulars of the employees are set out in the Annexure of the Director's Report.

Energy Conservation, Technology Absorption and Foreign Exchange Earnings and Outgo:

Particulars required to be furnished under the Companies (Disclosure of particulars in the report of the Board of Directors) Rules, 1988 are as under:

- (1) Part A and B pertaining to conservation of energy and technology absorption are not applicable to the Company.
- (2) Foreign Exchange earnings and outgo:

Earnings-Rs.3,63,956.00

Outgo -Rs.3,33,86,876.00

#### Audit committee:

In compliance with the provisions of Section 292A of the Companies Act, 1956, the Board of Directors has constituted an Audit Committee of Directors comprising of, Mr. Kanu Doshi, Mr. S. C. Tripathi, Mr. Manu Chadha and Mr. S Ghosh.

#### Acknowledgements:

Your Directors place on record their deep appreciation for the co-operation and assistance received from SEBI, RBI, Custodian, Bankers, Registrars, Shareholders and other business constituents during the year under review.

Your Directors also wish to place on record their appreciation for the commitment displayed by all the executives, officers and staff, resulting in successful performance during the year.

## FOR AND ON BEHALF OF THE BOARD OF DIRECTORS

Soumen Ghosh Kanu Doshi Director Director

Place: Mumbai Dated: April 24, 2008

## Methodology for Awards/Recognition:

- 1. Reliance Mutual Fund has been judged Fund House of the Year by ICRA Mutual Fund Awards 2008. in the Equity Category. The rank indicates top overall performance within the eligible fund houses. The average performance of the entire scheme in a sub-category for a particular mutual fund house is multiplied by the weight of that category. These weights are derived by expressing the average asset under management that the sub-category collectively holds as a percentage of the total industry corpus. The scores in the sub-categories are then added to arrive at the collective performance score for the fund house. The ranking methodology did not take into account entry and exit loads imposed by the Fund. The rank is neither a certificate of statutory compliance nor any guarantee on the future performance of Reliance Equity Fund. Ranking Source & Publisher: ICRA Online Ltd.
- 2. Reliance Growth Fund was the only scheme that won the CNBC TV18 CRISIL Mutual Fund of the Year Award in the Most Consistent CPR Performer Equity Fund category. In total 8 schemes were eligible for the award universe. Schemes present in all 20 quarterly CRISIL CPRs for the 5 years ending with 2007 were considered for the award. The award is based on consistency of the scheme's performance in the twenty quarterly CRISIL CPR rankings released during the calendar years 2003 to 2007. The individual CRISIL CPR parameter scores averaged for the twenty quarters were further multiplied by the parameter weight as per the CRISIL CPR methodology to arrive at the final scores. A detailed methodology of the CRISIL CPR is available at www.crisil.com. Past performance is no guarantee of future results.
- 3. Reliance Diversified Power Sector Fund has been ranked as a Seven Star Fund and awarded the ICRA 7-Star Gold Award in the category of 'Open Ended Diversified Equity Aggressive' schemes for its 1 year performance till December 31, 2007. The rank indicates top performance within the specified category for its 1 year performance. The rank is an outcome of an objective and comparative analysis against various parameters, including: risk adjusted return, fund size, company concentration, portfolio turnover and liquidity. The ranking methodology did not take into account entry and exit loads imposed by the Fund. There were 40 schemes considered in 'Open Ended Diversified Equity Aggressive' category for the ranking exercise. The rank is neither a certificate of statutory compliance nor any guarantee on the future performance of Reliance Diversified Power Sector Fund. Ranking Source & Publisher: ICRA Online Limited
- 4. Reliance Diversified Power Sector Fund has been ranked as a Seven Star Fund and awarded the ICRA 7-Star Gold Award in the category of 'Open Ended Diversified Equity Aggressive' schemes for its 3 year performance till December 31, 2007. The rank indicates top performance within the specified category for its 3 year performance. The rank is an outcome of an objective and comparative analysis against various parameters, including: risk adjusted return, fund size, company concentration, company concentration, portfolio turnover and liquidity. The ranking methodology did not take into account entry and exit loads imposed by the Fund. There were 31 schemes considered in 'Open Ended Diversified Equity Aggressive' category for the ranking exercise. The rank is neither a certificate of statutory compliance nor any guarantee on the future performance of Reliance Diversified Power Sector Fund. Ranking Source & Publisher: ICRA Online Limited.
- 5. Reliance Media & Entertainment Fund has been ranked as a Seven Star Fund and awarded the ICRA 7-Star Gold Award in the category of 'Open Ended Sectoral' schemes for its 1 year performance till December 31, 2007. The rank indicates top performance within the specified category for its 1 year performance. The rank is an outcome of an objective and comparative analysis against various parameters, including: risk adjusted return, fund size, company concentration, portfolio turnover and liquidity. The ranking methodology did not take into account entry and exit loads imposed by the Fund. There were 18 schemes considered in 'Open Ended Sectoral' category for the ranking exercise. The rank is neither a certificate of statutory compliance nor any guarantee on the future performance of Reliance Media & Entertainment Fund. Ranking Source & Publisher: ICRA Online Limited.

- 6. Reliance Pharma Fund has been ranked as a Five Star Fund in the category of 'Open Ended Sectoral Healthcare' schemes for its 3 year performance till December 31, 2007. The rank is an outcome of an objective and comparative analysis against various parameters, including: risk adjusted return, fund size, company concentration, portfolio turnover and liquidity. The ranking methodology did not take into account entry and exit loads imposed by the Fund. There were 5 schemes considered in 'Open Ended Sectoral Healthcare' category for the ranking exercise. The rank is neither a certificate of statutory compliance nor any guarantee on the future performance of Reliance Pharma Fund. Ranking Source & Publisher: ICRA Online Limited.
- 7. Reliance Pharma Fund has been ranked as a Five Star Fund in the category of 'Open Ended Sectoral Healthcare' schemes for its 1 year performance till December 31, 2007. The rank is an outcome of an objective and comparative analysis against various parameters, including: risk adjusted return, fund size, company concentration, portfolio turnover and liquidity. The ranking methodology did not take into account entry and exit loads imposed by the Fund. There were 5 schemes considered in 'Open Ended Sectoral Healthcare' category for the ranking exercise. The rank is neither a certificate of statutory compliance nor any guarantee on the future performance of Reliance Pharma Fund. Ranking Source & Publisher: ICRA Online Limited.
- 8. Reliance Short Term Fund has been ranked as a Five Star Fund in the category of 'Open Ended Debt Short Term' schemes for its 3 year performance till December 31, 2007. The rank is an outcome of an objective and comparative analysis against various parameters, including: risk adjusted return, fund size and average maturity. The ranking methodology did not take into account entry and exit loads imposed by the Fund. There were 25 schemes considered in 'Open Ended Debt Short Term' category for the ranking exercise. The rank is neither a certificate of statutory compliance nor any guarantee on the future performance of Reliance Short Term Fund. Ranking Source & Publisher: ICRA Online Limited.
- 9. Reliance Floating Rate Fund has been ranked as a Five Star Fund in the category of 'Open Ended Floating Rate Fund' schemes for its 3 year performance till December 31, 2007. The rank is an outcome of an objective and comparative analysis against various parameters, including: risk adjusted return, fund size and average maturity. The ranking methodology did not take into account entry and exit loads imposed by the Fund. There were 24 schemes considered in 'Open Ended Floating Rate Fund' category for the ranking exercise. The rank is neither a certificate of statutory compliance nor any guarantee on the future performance of Reliance Floating Rate Fund. Ranking Source & Publisher: ICRA Online Limited.
- CRISIL~CPR 2 Open End Liquid Scheme, January 2007 December 2007

Ranking Source: CRISIL Fund Services, CRISIL Limited

\*CRISIL~CPR 2 – The composite performance of Reliance Floating Rate Fund is "Good" in the Open End Liquid Category, and ranks within Top 30% of the 25 schemes ranked in this category. The criteria used in computing the CRISIL Composite Performance Rank are Mean Return, Volatility, based on NAVs over the 1-year period ended December 31, 2007, Asset size, Average Maturity, Downside Risk Probability, Company Concentration & Asset Quality of the scheme. The methodology does not take into account the entry and exit loads levied by the scheme. The CRISIL CPR is no indication of the performance that can be expected from the scheme in future.

CRISIL~CPR 2 Open End Long Term Gilt Schemes, January 2006 -December 2007

\*\*CRISIL~CPR 2 – The composite performance of Reliance Gilt Securities Fund - Long Term Plan is "Good" in the Open End Long Term Gilt Category, and ranks within the top 30% of the 13 schemes ranked in this category. The criteria used in computing the CRISIL Composite Performance Rank are Superior Return Score, based on NAVs over the 2-year period ended December 31, 2007, Average Maturity and Liquidity of the scheme. The methodology does not take into account the entry and exit loads levied by the scheme.

The CRISIL CPR is no indication of the performance that can be expected from the scheme in future.

Ranking Source: CRISIL Fund Services, CRISIL Limited

CRISIL~CPR 2 Open End Diversified Equity Scheme, January 2006 -December 2007

\*\*\*CRISIL~CPR 2 – The composite performance of Reliance Growth Fund - Growth is "Good" in the Open End Diversified Equity Category, and ranks within the top 30% of the 73 schemes ranked in this category. The criteria used in computing the CRISIL Composite Performance Rank are Superior Return Score, based on NAVs over the 2-year period ended December 31, 2007, Concentration and Liquidity of the scheme. The methodology does not take into account the entry and exit loads levied by the scheme. The CRISIL CPR is no indication of the performance that can be expected from the scheme in future. Ranking Source: CRISIL Fund Services, CRISIL Limited

CRISIL~CPR 2 Open End Debt Short Term Scheme, January 2007 -December 2007

\*\*\*\*CRISIL~CPR 2 – The composite performance of Reliance Short Term Fund is "Good" performance in the Open End Debt Short Term Fund Category, and ranks within the top 30% of the 17 schemes ranked in this category. The criteria used in computing the CRISIL Composite Performance Rank are Mean Return, Volatility, based on NAVs over the 1-year period ended December 31, 2007, Asset size, Concentration, Average Maturity, Asset Quality & Downside Risk Probability of the scheme. The methodology does not take into account the entry and exit loads levied by the scheme. The CRISIL CPR is no indication of the performance that can be expected from the scheme in future. Ranking Source: CRISIL Fund Services, CRISIL Limited

CRISIL~CPR 2 Open End Liquid Scheme, January 2007- December 2007

\*CRISIL~CPR 2 – The composite performance of Reliance Liquid Fund - Treasury Plan is "Good" in the Open End Liquid Category, and ranks within the Top 30% of the 25 schemes ranked in this category. The criteria used in computing the CRISIL Composite Performance Rank are Mean Return, Volatility, based on NAVs over the 1-year period ended December 31, 2007, Asset size, Average Maturity, Downside Risk Probability, Company Concentration & Asset Quality of the scheme. The methodology does not take into account the entry and exit loads levied by the scheme. The CRISIL CPR is no indication of the performance that can be expected from the scheme in future. Ranking Source: CRISIL Fund Services, CRISIL Limited

CRISIL~CPR 2 Open End Debt Scheme, January 2006 - December 2007

\*\*\*CRISIL~CPR 2— The composite performance of Reliance Income Fund is "Good" in the Open End Debt Category, and ranks within the top 30% of the 18 schemes ranked in this category. The criteria used in computing the CRISIL Composite Performance Rank are Superior Return Score, based on NAVs over the 2-year period ended December 31, 2007, Average Maturity, Concentration, Liquidity and Asset Quality of the scheme. The methodology does not take into account the entry and exit loads levied by the scheme. The CRISIL CPR is no indication of the performance that can be expected from the scheme in future.

Ranking Source: CRISIL Fund Services, CRISIL Limited

CRISIL~CPR 3 Open End Diversified Equity Scheme, January 2006 –December 2007

The CRISIL CPR is no indication of the performance that can be expected from the scheme in future.

Ranking Source: CRISIL FundServices, CRISIL Limited

• CRISIL~CPR 3 Open End Diversified Equity Scheme, January 2006 -December 2007

## RELIANCE CAPITAL ASSET MANAGEMENT LIMITED

## **REPORT OF THE AUDITORS TO THE MEMBERS**

We have audited the attached Balance Sheet of RELIANCE CAPITAL ASSET MANAGEMENT LIMITED as at 31st March 2008, annexed Profit and Loss Account for the year ended on that date, and also the Cash Flow Statement for the year ended on that date. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

- 1. We conducted our audit in accordance with the auditing standards generally accepted in India. These standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from any material misstatements. An audit includes, examining on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes, assessing the accounting principles used and significant estimates made by the management, as well as evaluating the overall presentation of the financial statements. We believe that our audit provides a reasonable basis for our opinion.
- 2. As required by the Companies (Auditor's Report) Order, 2003 and Companies (Auditor's Report) (Amendment) Order, 2004, issued by the Central Government in terms of Section 227(4A) of the Companies Act, 1956, we annex hereto a statement on the matters specified in paragraphs 4 and 5 of the said Order.
- 3. Further to our comments in the Annexure referred to above, we report that:
  - a) We have obtained all the information and explanations, which, to the best of our knowledge and belief, were necessary for the purposes of our audit;
  - b) In our opinion, proper books of account as required by law have been kept by the Company, so far as appears from our examination of books of the Company;
  - c) The Balance Sheet, Profit and Loss Account and Cash Flow Statement dealt with by this report are in agreement with the books of account of the Company;

- d) In our opinion, the Balance Sheet, Profit and Loss Account and Cash Flow Statement dealt with by this report comply with the Accounting Standards referred to in sub-section (3C) of section 211 of the Companies Act, 1956;
- e) Based on the written representations made by the Directors as on 31<sup>st</sup> March, 2008 and taken on record by the Board of Directors of the Company, and the information and explanations given to us, none of the directors is, as at 31st March, 2008, prima-facie disqualified from being appointed as a director in terms of clause (g) of sub-section (1) of Section 274 of the Companies Act, 1956;
- f) In our opinion and to the best of our information and according to the explanations given to us, the said financial statements read together with the notes thereon, give the information required by the Companies Act, 1956, in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India:
  - (i) in the case of the Balance Sheet, of the state of affairs of the Company as at 31<sup>st</sup> March 2008;
  - (ii) in the case of the Profit and Loss Account, of the profit for the year ended on that date; and
  - (iii) in the case of the Cash Flow Statement, of the cash flows for the year ended on that date.

For and on behalf of **DALAL & SHAH** Chartered Accountants

Ashish Dalal **Partner**Membership No. 33596

Mumbai: 24<sup>th</sup> April, 2008

# ANNEXURE REFERRED TO IN PARAGRAPH 2 OF OUR AUDITORS' REPORT OF EVEN DATE ON THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31<sup>ST</sup> MARCH, 2008 OF RELIANCE CAPITAL ASSET MANAGEMENT LIMITED.

- (i.) (a) The Company has maintained proper records showing particulars including quantitative details and situation of fixed assets;
  - (b)As explained to us, the fixed assets have been verified by the management at reasonable intervals, in a phased verification programme, which, in our opinion, is reasonable, looking to the size of the Company and the nature of its business. No material discrepancies were noticed on such verification;
  - (c) The Company has not disposed off any substantial part of its fixed assets so as to affect its going concern;
- (ii.) The Company did not have any inventory;
- (iii.)(a)According to the information and explanations given to us, the Company has not granted any loan, secured or unsecured, to companies, firms or other parties listed in the register maintained under Section 301 of the Companies Act, 1956;
  - (b)According to the information and explanations given to us, the Company has not taken any loan, secured or unsecured, from companies, firms or other parties listed in the register maintained under Section 301 of the Companies Act, 1956;
- (iv.) In our opinion and according to the information and explanations given to us, there are adequate internal control systems commensurate with the size of the Company and the nature of its business with regard to purchase of fixed assets and for the sale of services. There were no purchase of inventory and sale of goods during the year. During the course of our audit, we have not observed any continuing failure to correct major weaknesses in internal control.
- (v.) On the basis of the audit procedures performed by us, and according to the information, explanations and representations given to us, we have not come across any particulars of contracts or arrangements in which directors were interested, as contemplated under Section 297 and Section 299 of the Companies Act, 1956, and which were required to be entered in the register maintained under Section 301 of the said Act;
- (vi.) According to the information and explanations given to us, the Company has not accepted any deposits from the public during the year;

- (vii.) On the basis of the internal audit reports broadly reviewed by us, we are of the opinion that, the coverage of internal audit functions carried out by a firm of Chartered Accountants appointed by the management, is commensurate with the size of the Company and nature of its business;
- (viii.)(a)According to the records of the Company, it has been generally regular in depositing undisputed statutory dues including Provident Fund, Income-Tax, Wealth-Tax, Service Tax and other statutory dues with the appropriate authorities. As explained to us, the Employees' State Insurance Scheme is, at present, not applicable to the Company. There were no dues towards Investor Education and Protection Fund, Sales Tax, Excise Duty, Customs Duty and Cess;
  - (b)On the basis of our examination of the documents and records and the information and explanations given to us, there are no disputed dues in respect of Income Tax, Sales Tax, Wealth Tax, Service Tax, Customs Duty, Excise Duty and Cess;
- (ix.) The Company, neither has accumulated losses at the end of the financial year nor has incurred cash losses, both, in the financial year under report and in the immediately preceding financial year;
- (x.) On the basis of the records examined by us and the information and explanations given to us, there were no dues to any banks, financial institutions or debenture holders;
- (xi.) As explained to us, the Company has not granted any loans or advances on the basis of security by way of pledge of shares, debentures or any other securities;
- (xii.) In respect of shares, securities, debentures and other investments dealt in or traded by the Company, proper records have been maintained in respect of transactions and contracts and timely entries have been made therein. All the investments have been held by the Company in its own name;
- (xiii.) According to the information and explanations given to us, and the representations made by the management, the Company has not given any guarantee for loans taken by others from any bank or financial institution;
- (xiv.) The Company has not obtained any term loans during the year;
- (xv.) According to the information and explanations given to us, we are of the opinion that, prima-facie short term funds have not been used for long term investment;
- (xvi.) The Company has not made any preferential allotment of shares to parties and companies covered in the register maintained under Section 301 of the Companies Act, 1956;

- (xvii.) The Company has not issued any debentures during the year, nor was any debenture outstanding at the beginning of the year;
- (xviii.) The Company has not raised any money by public issue during the year;
- (xix.) According to the information and explanations given to us, and to the best of our knowledge and belief, no fraud on or by the Company has been noticed or reported by the Company during the year;

Looking to the nature of activities being carried on, at present, by the Company and also considering the nature of the matters referred to in the various clauses of the Companies (Auditor's Report) Order, 2003, and the Companies (Auditor's Report) (Amendment) Order, 2004, clauses (ii)(b), (ii)(c), (iii)(b), (iii)(c), (iii)(d), (iii)(f), (iii)(g), (v)(b), (viii) and (xiii) of paragraph 4 of the aforesaid Order, are, in our opinion, not applicable to the Company.

For and on behalf of **DALAL & SHAH**Chartered Accountants

Ashish Dalal
Partner
Membership No. 33596

Mumbai: 24<sup>th</sup> April, 2008

## **Reliance Capital Asset Management Limited**

Mumbai, 24th April 2008

	Calaaduda	A o o t	(Rupees)	An at 3	Rupees) 1st March, 200
Sources of Funds :	Schedule	AS at	31st March, 2008	As at 3	orst Warch, 200
Shareholders' Funds					
a) Share Capital	Α	105,100,000		110,007,000	
b) Reserves & Surplus	В	6,988,752,021		1,035,699,806	
o, 1.000.100 d. Ca.p.do	_	0,000,000,000	7,093,852,021	.,000,000,000	1,145,706,80
TOTAL		_	7,093,852,021	_	1,145,706,800
application of Funds :		=	,,.	=	, -,,
ixed Assets					
a) Gross Block	С	271,756,662		144,782,556	
b) Less : Depreciation		90,470,475		46,597,735	
) Net Block			181,286,187		98,184,82°
nvestments	D		6,825,863,718		706,175,809
Deferred Tax Asset (Net)			31,485,739		5,869,400
Current Assets, Loans & Advances	E				
a) Debtors		35,349,122		78,482,911	
b) Cash and Bank Balance		3,043,875		20,840,688	
c) Interest accrued d) Loans and Advances		13,725,710 1,646,728,506		13,514,211 909,235,559	
Loans and Advances		1,698,847,213		1,022,073,369	
ess : Current Liabilities & Provisions	F				
a) Current Liabilities		659,273,787		249,608,297	
o) Provisions		984,357,049		446,735,822	
let Current Assets		1,643,630,836	55,216,377	696,344,119	325,729,250
liscellaneous Expenditure	G				9,747,520
to the extent not written off or adjusted)	G		-		3,747,320
TOTAL		- -	7,093,852,021	_	1,145,706,806
Significant Accounting Policies and Notes to Accounts	L				
As per our attached report of even date For and on Behalf of Dalal & Shah		For and on behalf of t	he Board of Directors		
Chartered Accountants Partner		Soumen Ghosh Director		<b>Kanu Doshi</b> Director	
		Vikrant Gugnani Chief Executive Office	er	Sanjay Wadhwa Chief Financial Officer	
		Geeta Chandran Manager			

Mumbai, 24th April 2008

## **Reliance Capital Asset Management Limited**

			(Rupees)		(Rupees
	Schedule		2007-2008		2006-200
Income					
Investment Management and Advisory fees		3,281,764,413		1,777,285,847	
Portfolio Management Fees		286,484,036		135,800,429	
Interest	н	24,794,220		17,362,086	
Dividend on long term investments (Non-Trade)	••	38,814,556		37,016,331	
Dividend on current investments (Non-Trade)		44,531,683		37,010,331	
Surplus on Sale/Redemption of long term Investment (Net)				00.454.500	
		7,362,551		38,454,508	
Surplus on Sale/Redemption of current Investment (Net)		92,707,148		20,061,225	
Gain on Variation in Foreign Exchange Rates		-		212,425	
Provision no longer required written back	_	<u> </u>		226,515	
			3,776,458,607		2,026,419,366
Expenditure		766,779,176		425,605,281	
Salaries and Benefits to Employees	!				
Administrative and Other Expenses	J	583,350,226		416,278,944	
Marketing and Publicity Expenses	K	943,218,879		404,373,196	
Depreciation		45,517,085		19,336,122	
Provision for Diminution in value of Current Investment		183,685		-	
Loss on Sale of Fixed Assets (Net)		98,127		644,175	
Deferred Revenue expenditure written off	_	9,747,526		11,898,233	
		_	2,348,894,704		1,278,135,951
Profit Before Tax			1,427,563,903		748,283,415
Provision for tax					
Current tax			(470,000,000)		(250,059,346
Deferred tax (charge) / credit			18,584,379		15,396,275
Fringe Benefit Tax			(14,300,000)		(7,000,000
Wealth Tax			(40,006)		(81,387
Profit After Tax		_	961,808,276	<del>-</del>	506,538,957
Excess Provision for Tax in respect of earlier years			-		3,827,586
Net Profit		_	961,808,276	-	510,366,543
Add: Balance brought forward			1,035,699,806		525,333,263
Less: Transferred to Capital Redemption Reserve			10,007,000		-
Less: Employee Benefit Transitional Liability (Net of Tax Rs.70,3	21 960 )		13,656,361		_
Balance Carried to Balance Sheet	1,300 )	_	1,973,844,721		1,035,699,806
		_	.,0:0,0:.,:2:	<del>-</del>	1,000,000,000
Basic Earning per share of Rs. 10 each			107.55		67.77
Diluted Earning per share of Rs. 10 each			107.15		67.77
Significant Accounting Policies and Notes to Accounts	L				
organicant Accounting Folioics and Notes to Accounts	-				
As per our attached report of even date For and on Behalf of Dalal & Shah Chartered Accountants	For and on be	half of the Board of	Directors		
Partner	Soumen Gho Director	sh		Kanu Doshi Director	
				0. 1. 14. 11.	
	Vikrant Gugn Chief Executiv			Sanjay Wadhwa Chief Financial Officer	

Geeta Chandran Manager

Mumbai, 24th April 2008 Mumbai, 24th April 2008

## CASH FLOW STATEMENT FOR THE YEAR ENDED 31ST MARCH, 2008

	2007-2	2008	2006-	07
Particulars	Rs.	Rs.	Rs.	Rs.
A. Cash Flow from Operating Activities				
Net Profit before tax as per P&L Account		1,427,563,903		748,283,415
Adjusted for				
Depreciation	45,517,085		19,336,122	
Deferred revenue expenditure written off	9,747,526		11,898,233	
Provision for Employee Benefit	32,592,900		19,217,742	
Provision for Gratuity	-		(2,196,073)	
Investments	(400.440.450)		(54.070.447)	
Interest / Dividend Income	(108,140,459)		(54,378,417)	
(Profit) / Loss on sale of Investment (Net) Add: Revaluation Loss on Variation in Foreign Exchange Rates	(100,069,699)		(58,515,733)	
Add : Provision for Diminution in value of current Investment	402,786 183,685		-	
Loss / (Profit) on sale of Fixed Assets	98,127	(119,668,049)	644.175	(63,993,951)
Operating Profit before Working Capital changes	30,127	1,307,895,854	044,173	684,289,464
Adjusted for		1,001,000,004		004,200,404
Trade and Other Receivables	(153,775,780)		174,330,044	
Trade Payables	409,665,490	255,889,710	22,979,550	197,309,594
Cash generated from Operations	,,	1,563,785,564	, ,	881,599,058
Taxes Paid	(529,624,298)		(326,223,143)	•
Refund received	-	(529,624,298)	756,888	(325,466,255)
Net Cash from Operating Activities		1,034,161,266		556,132,803
B. Cash Flow from Investing Activities				
Purchase of Fixed Assets	(129,363,396)		(66,252,177)	
Sale of Fixed Assets	646,818		974,351	
Inter Corporate Deposit Given	(10,000,000)		(260,000,000)	
Loans to Subsidiaries	(1,312,275)		- (4 7 4 4 700 505)	
Purchase of Investments	(22,297,495,040)		(1,741,788,505)	
Investment in Subsidiaries Sale of Investments	(23,538,390)		(62,332,075)	
Interest Received	16,301,231,535 24,533,130		1,543,971,379 31.938	
Dividend Received	83,346,239		37,016,331	
Net Cash used in Investing Activities		(6,051,951,379)		(548,378,758)
C. Cash Flow from Financing Activities		, , , , ,		
Fresh Issue of Share Capital	5,034,993,300		-	
Redemption of Preference Shares	(35,000,000)		-	
Net Cash from Financing Activities		4,999,993,300		-
Net increase/(decrease) in cash and cash Equivalents (A+B+C)		(17,796,813)		7,754,045
Opening Balance of Cash and Cash Equivalents Closing Balance of Cash and Cash Equivalents		20,840,688 3,043,875		13,086,643 20,840,688
Cash and cash equivalents represent cash and balance with the s	scheduled banks in cur	rent account.		
As per our attached report of even date				
For and on Behalf of Dalal & Shah	For and on behalf of the	Board of Directors		
Chartered Accountants				
	Soumen Ghosh		Kanu Doshi	
Partner	Director		Director	
	Vikront Cuanon:		Sanjay Wadhwa	
	Vikrant Gugnani Chief Executive Officer		Sanjay Wadhwa Chief Financial Officer	

Geeta Chandran Manager

Mumbai, 24th April 2008 Mumbai, 24th April 2008

			(Rupees)	(Rupe		
		As at	31st March, 2008	As at	31st March, 200	
Schedule "A"						
Share Capital						
Authorised						
	Equity shares of Rs.10/- each (Includes 1,500,000 Unclassified shares of Rs.10/- each converted into equity shares of Rs.10/- each during the year)	115,000,000		100,000,000		
350,000	Cumulative Redeemable Preference shares of Rs.100/- each	35,000,000		35,000,000		
- (1,500,000)	Unclassified shares of Rs.10/- each	-		15,000,000		
		<u> </u>	150,000,000		150,000,000	
Issued, subscribe	d and paid up	=		=		
	Equity shares of Rs.10/- each, fully paid up Less: Amount recoverable from Reliance Capital Asset Management Employee Benefit Trust (ESOP Trust) (Face value of 2,00,000 Equity Shares of Rs.10/- each alloted to the Trust during the year at a premium of	107,100,000		75,007,000		
	Rs.1990 per share)	2,000,000				
	- Includes 10,000,000 shares held by Reliance Capital Limited,the holding company (including 24,99,300 shares alloted during the year at par.) - Includes 5,10,000 shares alloted during the year by way of private placement		105,100,000		75,007,000	
(350,000)	5% Cumulative Redeemable Preference shares of Rs.100/- each, fully paid up (redeemed at par on 15.12.2007)		-		35,000,000	
		_	105,100,000	_	110,007,000	
Schedule "B" Reserves and Surp	 	=	,	=	,	
Securities Premiu	m Account					
	Opening Balance Add: Received during the Year Less: Amount recoverable from Reliance Capital Asset Management Employee Benefit Trust (ESOP Trust)	- 5,402,900,300		-		
	(Premium on 2,00,000 Equity Shares of Rs.10/- each alloted to the Trust during the year)	398,000,000	5,004,900,300	-	-	
Capital Redemption	on Reserve					
	Transferred from Profit & Loss Account		10,007,000		-	
Surplus in Profit &	Loss Account		1,973,844,721		1,035,699,806	

## **Reliance Capital Asset Management Limited**

## SCHEDULES FORMING PART OF THE BALANCE SHEET

Schedule "C"

Fixed Assets

(Rupees)

	Gross Block (At Cost) De			Depre	reciation		Net E	llock		
Assets	As at	Additions	Deductions	As at	Up to	During the	Deductions	Up to	As at	As at
	1.4.2007			31.03.2008	1.4.2007	Year		31.03.2008	31.03.2008	31.3.2007
Computer	46,350,890	30,078,344	273,637	76,155,597	24,859,490	14,804,184	204,426	39,459,248	36,696,349	21,491,400
Motor Car	8,623,324	3,454,419	2,040,336	10,037,407	4,336,221	1,612,649	1,412,026	4,536,844	5,500,563	4,287,103
Office Equipment	42,573,284	25,910,946	26,950	68,457,280	8,645,225	6,815,777	6,560	15,454,442	53,002,838	33,928,059
Furniture	19,856,345	12,707,611	-	32,563,956	4,691,801	3,902,064	-	8,593,865	23,970,091	15,164,544
Improvements to										
Rented Premises	27,378,713	57,212,076	48,367	84,542,422	4,064,998	18,382,411	21,333	22,426,076	62,116,346	23,313,715
Total	144,782,556	129,363,396	2,389,290	271,756,662	46,597,735	45,517,085	1,644,345	90,470,475	181,286,187	98,184,821
Previous year	81,721,962	66,252,178	3,191,584	144,782,556	28,834,671	19,336,122	1,573,058	46,597,735	98,184,821	

## SCHEDULES FORMING PART OF THE BALANCE SHEET

Face Value USD 10 SGD 1 GBP 1	Quantity As at 31.03.2008  11,000 2,000,003 300,000	(Rupees) Cost / Fair Value As at 31.03.2008  4,922,600 57,859,056 23,538,390	Quantity As at 31.03.2007	(Rupees) Cost / Fair Value As at 31.03.2007
Value USD 10 SGD 1	31.03.2008 11,000 2,000,003	<b>31.03.2008</b> 4,922,600 57,859,056		
USD 10 SGD 1	11,000 2,000,003	4,922,600 57,859,056	31.03.2007	31.03.2007
SGD 1	2,000,003	57,859,056		
SGD 1	2,000,003	57,859,056		
SGD 1	2,000,003	57,859,056		
SGD 1	2,000,003	57,859,056	44.000	4 000 000
			11,000 2,000,003	4,922,600 57,859,056
	=	_0,000,000	-	-
		86,320,046	_	62,781,656
100	22	2,011	22	2011
	_	2,011	_	2011
1000000	20	20,000,000	20	20,000,000
10	5,000,000	50,000,000	-	-
10			200,000 _	2,000,000
	-	70,000,000	-	22,000,000
10	24,982	34,254,772	24,982	34,254,772
5	24,923	10,518,365	24,923	10,518,365
10	4,150	5,005,234	-	-
10	4,620 _	5,004,125		
	-	54,782,496	-	44,773,137
10	-	-	162,823	2,000,000
10	7,692,219	200,000,000	_	_
10	1,478,358	67,500,000	1,478,358	67,500,000
	, -,	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	, .,	,,,,,,,,
10	2,401,851	100,000,000	2,401,851	100,000,000
40	00 404 400	F40 000 440	0.044.000	40,000,440
10	38,484,128	540,268,116	3,341,660	40,268,116
10	_	-	60,362	1,500,000
10	-	-	164,918	1,649,184
10	2,200,000	22,000,000	2,200,000	22,000,000
40	0.054.000	00 5 40 000		05.000.000
10	2,954,633	29,546,330	3,500,000	35,000,000
10	1.138.605	11.386.050	1.335.900	13,359,000
10	4,889,976	50,000,000	-	-
			-	-
			-	-
10			-	-
	_	1,450,700,496	_	283,276,300
	-		_	
1	-	1,661,805,049	-	412,833,104
	000 000 000	0.000.000.000		
10	200,000,000	2,000,000,000	-	-
1.000	1.560.531	1.571.351.578	_	-
.,	,,,	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		
10	100,643,500	1,006,888,307	-	-
	F0 000 000	500.000.000		
			-	-
	79,430	-	26.730.013	293,342,705
	_	5,164,058,669		293,342,705
	-	0.005.000.740	_	700 475 000
•	=	0,025,003,710	=	706,175,809
		54,784,507 75 342 129		44,775,148
	=	10,042,129	=	44,651,780
		6,771,079,211		661,400,661
	10 10 10 10 10 10 10 1,000 10 1,000 10	10	10 1,138,605 11,386,050  10 4,889,976 50,000,000  10 12,000,000 120,000,000  10 10,000,000 100,000,000  10 20,000,000 200,000,000  1,450,700,496  1,661,805,049  10 200,000,000 2,000,000,000  1,000 1,560,531 1,571,351,578  10 100,643,500 1,006,888,307  10 50,000,000 500,000,000  1,000 79,458 85,818,784  10 5,164,058,669  6,825,863,718	10

- 2. All the above Long Term Investments have been so classified by the Company in view of its intention to hold the same on long term basis.
- 3. During the year the following investments were purchased and sold

	Quantity	Purchase Value
Reliance Monthly Interval Fund Sr 1 Institutional Growth Plan	186,214,538	2,000,000,000
Reliance Liquidity Fund - Growth Plan	666,154,350	7,928,432,337
Reliance Liquid Plus Fund- Inst. Plan - Growth Plan	2,921,022	3,143,807,762
Reliance Liquid Plus Fund- Inst. Plan - Daily Div. Plan	2,317,075	2,319,708,223
Reliance Liquid Plus Fund- Inst. Plan - Monthly Div Plan	497,202	500,713,682

<sup>\*</sup>Includes balance unutilised out of equity shares issued during the year by way of private placement, Amount : Rs. 501,00,00,300/-

SCHEDULES F	ORMING PART OF THE BALANCE SHEET				
			(Rupees)		(Rupees)
Schedule "E"		As at	31st March, 2008	As at 3	31st March, 2007
Current Assets, Lo	pans & Advances				
(a) Sunday Dahtara	. // Image: unad agracidated mand)				
	s : (Unsecured considered good) utstanding for more than six months	-		-	
0	ther debtors	35,349,122		78,482,911	
		<del>-</del>	35,349,122	_	78,482,911
		=	35,349,122	=	78,482,911
(b) Cash / Bank Ba					
	ash on Hand alance in current accounts with Scheduled banks	36,652 3,007,223		8,235 20,832,453	
De	alance in current accounts with scheduled banks	3,007,223	3,043,875	20,032,433	20,840,688
		_	3,043,875	_	20,840,688
		=		=	
(c) Interest Accrue	<b>d</b> pans to Subsidiaries	536,579		325,080	
	iter Corporate Deposits	13,189,131		13,189,131	
		_	13,725,710		13,514,211
		=	13,725,710	_	13,514,211
(d) Loans and Adv	ances : (Unsecured considered good)				
Lo	pans to Subsidiaries	5,603,080		4,644,000	
	ter Corporate Deposit	270,000,000 5,440,102		260,000,000 1,354,267	
	oans to Employees dvances recoverable in cash or in kind or for	5,440,102		1,334,207	
	alue to be received	358,571,781		165,748,047	
Ad	dvance Tax Paid / Tax Deducted at Source	1,007,113,543		477,489,245	
		_	1,646,728,506	_	909,235,559
		=	1,646,728,506	=	909,235,559
Schedule "F" Current Liabilities	and Provisions				
(a) Current Liabiliti					
	DS Payable	29,332,133		29,522,263	
	rofessional tax payable .P.F. Payable	122,136 4,599,065		151,423 2,780,515	
	undry creditors (other than micro & small scale enterprises)	361,566,150		217,154,096	
0	verdrawn Bank Balances as per books of accounts	263,654,303			
		_	659,273,787		249,608,297
		=	659,273,787	=	249,608,297
(b) Provisions					
Pı	rovision for Taxation	893,716,029		409,376,023	
Pı	rovision for Employees' benefit	90,641,020		37,359,799	
		_	984,357,049	_	446,735,822
		=	984,357,049	=	446,735,822
Schedule "G"					
Miscellaneous Exp	penditure				
	rritten off or adjusted)				
	eferred Revenue Expenditure				
	Promotional Expenditure on launch of the Mutual Fund chemes)	9,747,526		21,645,759	
	ess: Written off during the year	9,747,526		11,898,233	
		_	-	_	9,747,526
		=	-	_	9,747,526

			(Rupees) 2007-2008		(Rupees 2006-200
Schedule "H"			2007-2008		2000-200
nterest Income					
	Interest (including from Subsidiaries Rs.3,63,956, Previous Year -F	Rs 3 25 080)	24,794,220		17,362,086
		- · · · · -	24,794,220	_	
,	(Tax deducted at source Rs.55,33,064 , Previous year Rs.38,15,93	=	24,794,220	=	17,362,08
Schedule "I"					
alaries and Ben	efits to Employees				
	Salaries, Allowances and Bonus	705,562,723		391,733,808	
	Contribution to Provident and other funds	37,088,493		20,539,756	
	Staff welfare expenses	24,127,960		13,331,717	
			766,779,176		425,605,28
		_	766,779,176	_	425,605,28
		_	700,773,170	_	423,003,20
chedule "J"					
dministrative ar	nd Other Expenses				
	Auditors Remuneration	750,233		770,000	
	Software repair & Maintenance	4,461,745		4,037,250	
	Conveyance & Travelling	58,299,372		41,466,742	
	Courier charges	12,149,602		1,204,706	
	Director sitting fees	1,020,000		740,000	
	Entertainment	8,847,277		5,085,153	
	Filing fees & Stamp duty	84,255,576		39,119,489	
	Loss on Variation in Foreign Exchange rates	31,075		-	
	Revaluation Loss on Variation in Foreign Exchange Rates	417,369		_	
	Lease rent	5,485,332		3,386,699	
	Insurance	7,429,927		5,356,379	
	Legal & Professional Charges	86,376,976		53,240,997	
	Membership & Subscription	19,790,328		11,763,367	
	Office Administration	30,800,711		14,645,480	
	Petrol and car maintenance	18,102,364		8,142,230	
	Printing & Stationary	32,818,079		9,072,176	
	Rent	69,437,945		86,613,839	
	Electricity	12,450,378		6,502,252	
	Repairs & Maintainance	16,633,061		6,338,882	
	Seminar & training	20,869,407		15,839,085	
	Telephone	71,058,745		61,019,964	
	Donation	45,000		842,305	
	Amounts Written Off	-		38,890,694	
	Miscellaneous Expenses (including Bank charges, profession			,,	
•	Tax etc.)	21,819,724		2,201,255	
			583,350,226		416,278,94
		<u> </u>	583,350,226	_	416,278,94
		=		=	·
chedule "K"					
larketing & Publ	• •				
	Advertisement	70,097,780		10,605	
	Marketing Expenses	101,325,983		204,250,873	
	Brokerage and Incentives	771,795,116		200,111,718	
			943,218,879		404,373,19
		_	943,218,879		404,373,19

#### Schedule "L"

#### Significant Accounting Policies and Notes to Accounts

#### A. Significant Accounting Policies

#### 1. Basis of preparation of Financial Statements:

The financial statements have been prepared under the historical cost convention in accordance with the generally accepted accounting principles in India and the provisions of the Companies Act, 1956.

#### 2. Use of Estimates:

The presentation of financial statements in conformity with the generally accepted accounting principles requires estimates and assumptions to be made that affect the reported amount of assets and liabilities on the date of the financial statements and the reported amount of revenues and expenses during the reporting period. Difference between the actual result and estimates are recognised in the period in which the results are known/materialised.

#### 3. Fixed Assets:

Fixed Assets are stated at historical cost less accumulated depreciation.

#### 4. Depreciation:

Depreciation of Fixed Assets is provided on written down value method in accordance with Section 205 (2) (a) of the Companies Act, 1956 as per rates specified in Schedule XIV to the Companies Act, 1956. Depreciation on Improvement to Rented Premises is provided on straight line method over the period of lease, or three years whichever is less.

#### 5. Impairment of Assets:

An asset is impaired when the carrying amount of the asset exceeds its recoverable amount. An impairment loss is charged to the profit & loss account in the year in which an asset is identified as impaired. An impairment loss recognized in prior accounting periods is reversed if there has been a change in the estimate of the recoverable amount.

#### 6. Investment:

Long Term Investments are stated at cost of acquisition. Provision for diminution is made to recognise a decline, other than temporary, in the value of Long Term Investments. Current Investments are carried at lower of cost and fair value.

#### 7. Initial Issue expenses of schemes:

Initial issue expenses of the schemes of Reliance Mutual Fund incurred upto 31<sup>st</sup> March,2004 are treated as Deferred Revenue Expenditure and written off over five years in equal installments. However the same incurred on or after 1<sup>st</sup> April 2004 are charged to Profit and loss account in compliance with Accounting Standard 26 on Intangible Assets issued by the Institute of Chartered Accountants of India.

#### 8. Revenue Recognition :

Revenue is recognised when there is reasonable certainty of its ultimate realisation/collection.

#### (I) Investment Management Fees:

Investment Management fees are computed in accordance with Investment Management Agreement and SEBI Regulations based on Net Asset Value confirmed by Reliance Mutual Fund schemes.

#### (II) Portfolio Management Fees:

Portfolio Management fees are computed in accordance with Portfolio Management Agreements and SEBI Regulations.

#### (III) Profit on Sale of Investments:

Profit on sale of Investments is accounted reckoning the average cost of the Investments.

#### 9. Foreign Currency Transactions:

All foreign currency transactions are recorded at the exchange rate prevailing on the date of the transaction. Monetary assets and liabilities at the Balance Sheet date are restated at the exchange rate prevailing on the Balance Sheet date. The exchange differences arising on settlement of the transaction and on account of restatement of assets and liabilities are dealt with as Foreign Exchange Fluctuations in the Profit and Loss account. Non monetary items denominated in foreign currency are stated at the rate prevailing on the date of transaction.

Accounting of foreign branch (integral foreign operation)

- (a) Monetary assets and liabilities are converted at the appropriate rate of exchange prevailing on the Balance Sheet date.
- (b) Fixed assets and depreciation thereon are converted at the exchange rates prevailing on the date of the transactions
- (c) Revenue items (excluding depreciation) are converted at the rate prevailing on date of the transaction.

#### 10. Leased Assets:

Rentals in respect of assets taken on operating lease by the company are expensed with reference to the terms of the lease and other considerations.

#### 11. Provisions, Contingent Liabilities and Contingent Assets:

Provisions involving substantial degree of estimation in measurement are recognized when there is a present obligation as a result of past events, it is probable that there will be an outflow of resources and reliable estimate of the amount of the obligation can be made. Contingent Liabilities are not recognized and are disclosed in the notes. Contingent Assets are neither recognized nor disclosed in the financial statements.

#### 12. Taxation:

Income tax expense comprises of current tax, fringe benefits tax (FBT) and deferred tax charge or credit. Provision for current tax is made on the assessable income at the tax rate applicable to the relevant assessment year. Provision for FBT is made on the benefits provided/ deemed to have been provided to the employees at the rates and the values applicable to the relevant assessment year. The deferred tax asset and deferred tax liability is calculated by applying tax rate and tax laws that have been enacted or substantively enacted by the Balance Sheet date. Deferred tax Assets arising mainly on account of brought forward losses and unabsorbed depreciation under tax laws, are recognised only if there is virtual certainty of its realisation, supported by convincing evidence. Deferred tax Assets on account of other timing differences are recognised only to the extent there is a reasonable certainty of its realisation. At each Balance Sheet date, the carrying amount of deferred tax assets are reviewed to reassure realisation.

#### 13. Employee Benefits:

#### A. Short Term Employee Benefits:

All employee benefits payable within twelve months of rendering the service are recognised in the period in which the employee renders the related service.

#### B. Post employment benefits:

## i. Defined Contribution plans:

The Company's superannuation policy scheme funded with the Birla Sun Life Insurance Company Limited, State Government provident fund scheme and employee pension scheme are defined contribution plans. The contribution paid / payable under the schemes is recognised during the period in which the employee renders the related service.

#### ii. Defined Benefit Plans:

The present value of the obligation under defined benefit plans is determined based on the actuarial valuation at the close of the year using the Projected Unit Credit Method. Actuarial gains and losses arising on such valuation are recognised immediately in the Profit and Loss account. In case of Gratuity, which is funded with the Reliance Life Insurance Company Limited under its Group Gratuity (Unit Linked) Plan, the fair value of Plan Assets is reduced from the gross obligation under the Defined Benefit Plans, to recognize the obligation on net basis.

#### iii. Termination Benefit

Termination benefits are recognized as and when incurred.

#### 14. Scheme Expenses:

Recurring expenses incurred on behalf of schemes of Reliance Mutual Fund in excess of limits prescribed by Securities and Exchange Board of India are allocated to respective expense heads in the Profit & Loss Account.

B. Not	tes to	Accounts
--------	--------	----------

Notes to Accounts		
	2007 – 2008	(Rupees) 2006 – 2007
1. Estimated amount of contracts remaining to be executed on capital account and not		
provided for (net of advances)	10,060,686	3,579,073
2. Payment to Auditors:		
Audit Fees	325,000	250,000
Tax Audit Fees	75,000	75,000
Certification Matters	345,000	445,000
Out of Pocket Expenses	5,233	-
3. Information regarding Managerial Remuneration:		
Salaries	2,079,276	1,640,560
Perquisites & Other Allowances	950,000	500,000
Contribution to Provident Fund	161,472	109,440
Total	3,190,748	2,250,000
Note:	3,170,740	2,230,000
a. Contribution /provision for gratuity are not considered as employee wise d	letails are not available.	
b. Reimbursement of expenses incurred in the normal course of business is no		
4. Future liability in respect of car taken on operating lease after 1 $^{\rm st}$ April, 2001:		
a) Not later than one year	6,773,794	6,099,351
b) Later than one year and not later than five years	8,147,583	11,537,823
c) Later than five years	-	-
Future liability in respect of premises taken on operating lease after 1 st April, 2	2001:	
a) Not later than one year	48,523,607	25,086,261
b) Later than one year and not later than five years	170,178,951	69,139,683
c) Later than five years	81,477,871	43,919,452
5. Deferred Tax:		
Deferred Tax Liabilities	(676.957)	2.516.011
Depreciation  Deferred Revenue expenditure (promotional expenditure on launch of the mutual	(676,857)	3,516,011
fund schemes)	_	3,313,184
Total	(676,857)	6,829,195
Deferred Tax Asset	(070,837)	0,029,193
Employees' Benefit	30,808,882	12,698,595
Net Deferred Tax Asset	31,485,739	5,869,400
	31,403,737	3,007,400
6. Earnings per share:		
Net Profit as per Profit and Loss Account	961,808,276	510,366,543
Less:- Preference dividend	-	1,750,000
Dividend Tax	-	297,413
Net Profit attributable to equity shareholders	961,808,276	508,319,130
Weighted average number of equity shares outstanding	8,942,515	7,500,700
Basic Earnings Per Share	107.55	67.77
Weighted average number of equity shares outstanding	8,976,439	7,500,700
Diluted Earnings Per Share	107.15	67.77

The equity shares issued to the ESOP Trust under the Company's ESOP are not considered for calculation of EPS as the employees have not exercised their right to obtain the shares. The outstanding options to the extent granted, as at reporting date have been considered for computing Diluted EPS by comparing the exercise price with the Fair Value. However, the exercise price of the option to be granted in the future, will be determined at such time, and hence their dilutive potential can not be ascertained at present.

## 7. Disclosure pursuant to Accounting Standard - 15 ( Revised ) " Employee Benefits" :

a. Pursuant to the adoption of Accounting Standard 15 (AS-15) on "Employee Benefits" transitional liability as at April 01, 2007 of Rs.13,656,361 (net of tax of Rs.7,031,960) has been adjusted against the opening balance of Profit and loss account.

#### b. **Defined Contribution Plans:**

 $Amount of \ Rs.\ 26,059,197\ /\ - \ is\ recognised\ as\ expense\ and\ included\ in\ "Salaries\ \&\ Benefits\ to\ Employees"\ -\ Schedule\ "I"\ in\ the\ Profit\ and\ Loss\ Account.$ 

#### c. **Defined Benefit Plans:**

i. Reconciliation of opening and closing balances of the Present Value of the Defined Benefit Obligation:

		Gratuity	Leave Benefit
a.	Present value of Defined Benefit		
	Obligation at the beginning of the year	11,915,581	58,048,120
b.	Interest cost	983,035	4,238,523
c.	Current service cost	5,368,463	46,862,970
d.	Actuarial Losses / ( Gains)	(643,002)	(15,439,639)
e.	Benefits paid	-	(3,068,954)
f.	Present value of Defined Benefit		
	Obligation at the close of the year	17,624,077	90,641,020

ii Changes in the fair value of Plan Assets and the reconciliation thereof:

		Gratuity	Leave Benefit
a.	Fair value of Plan Assets at the beginning		
	of the year	5,139,958	-
b	Add: Expected return on Plan Assets	411,197	-
c.	Add / (Less) : Actuarial (Losses) / Gains	(333,260)	-
d.	Add: Contributions	18,567,398	=
e.	Less: Benefits Paid	-	=
f.	Fair value of Plan Assets at the close		
	of the year	24,451,813	-

iii. Amount Recognised in the Balance Sheet including a reconciliation of the present value of the defined obligation in (i) and the fair value of the plan assets in (ii) to the assets and liabilities recognised in the balancesheet:

		Gratuity	Leave Benefit
a.	Present value of Defined Benefit obligation	17,624,077	90,641,020
b.	Less: Fair value of Plan Assets	24,451,813	=
c.	Present value of unfunded obligation	(6,827,736)	90,641,020
d.	Net Liability / ( Asset) recognised in the Balancesheet	(6,827,736)	90,641,020

iv. Amount recognised in the Profit and Loss Account are as follows:

		Gratuity	Leave Benefit
a.	Current Service Cost	5,368,463	46,862,970
b.	Interest Cost	983,035	4,238,523
c.	Expected return on Plan Assets	(411,197)	=
d.	Actuarial Losses / ( Gains)	(976,262)	(15,439,639)
e.	Past service costs	-	=
f.	Effect of curtailment / settlement	-	=
g.	Adjustments for earlier years		
	Recgonised in the Profit and Loss Account	-	-

v. Broad Categories of plan assets as a percentage of total assets as at 31.03.08

		Gratuity Plan	Leave Benefit
b. c. d. d. f.	Government of India Securities State Government Securities Corporate Bonds Fixed Deposit under Special Deposit Scheme Equity Shares Bank Deposits / Mutual Funds Public Sector Bonds	19.08% - 37.64% - 18.85% 24.43% - 100.00%	UNFUNDED

vi. Actuarial Assumptions as the Balancesheet date:

		Gratuity	Leave Benefit
a.	Discount Rate	8.00%	7.50%
b.	Expected rate of return on Plan Assets	8.00%	-
c.	Salary Escalation rate Management Staff	6.00%	9.00%
d.	Salary Escalation rate Non -Management Staff	-	-
e.	Annual increase in Healthcare costs	-	-
f.	Attrition rate	1% at each age	1% throughout

The estimates of future salary increases considered in actuarial valuation takes into account inflation, seniority, promotion and other relevant factors.

## vii. General Descriptions of significant Defined plans:

#### a. Gratuity Plan:

Gratuity is payable to all eligible employees of the Company on superannuation, death and permanent disablement, in terms of the provisions of the Payment of Gratuity Act or as per the Company's Scheme whichever is more beneficial.

#### b. Leave Plan:

Encashment of leave in the earned account can be opted by an employee on the accumulation crossing 90 days subject to a retention of minimum 30 days in the Earned Leave account. However the employee will have the option to accumulate up to 240 days beyond which the leave will be mandatorily encashed. Encashment will be calculated on CTC basis.

viii. This being the first year of implementation of AS-15 ( Revised 2005), previous year figures have not been given.

#### Related Party Disclosures:

(i) List of Related Parties with whom transactions have taken place and relationships:

Sr. No.	Name of the Related Party	Relationship
1	AAA Enterprises Private Limited	Ultimate Holding
	1	Company
2	Reliance Capital Limited	Holding Company
3	Reliance Asset Management (Mauritius) Ltd	Wholly Owned
		Subsidiary
4	Reliance Asset Management (Singapore) Pte Ltd	Wholly Owned
		Subsidiary
5	Reliance Capital Asset Management (UK) Plc.	Wholly Owned
		Subsidiary
6	Reliance General Insurance Company Ltd	Fellow Subsidiary
7	Reliance Money Express Pvt.Ltd	Fellow Subsidiary
8	Reliance Gilts Ltd.	Fellow Subsidiary
9	Reliance Capital Trustee Co Ltd	Fellow Subsidiary
10	Medybiz Pvt Ltd	Fellow Subsidiary
11	Net Logistic Pvt Ltd	Fellow Subsidiary
12	Reliance Venture Asset Managament Pvt Ltc	Fellow Subsidiary
13	Reliance Capital Research Pvt. Ltd	Fellow Subsidiary
14	Reliance Technology Ventures Pvt. Ltd	Fellow Subsidiary
15	Reliance Capital Markets Pvt Ltd	Fellow Subsidiary
16	Reliance Communications Ltd.	Fellow Subsidiary
		Holding Company
17	Reliance Communication Infrastructure Ltd.	Fellow Subsidiary
		Holding Company
18	Reliance Telecom Ltd.	Fellow Subsidiary
		Holding Company
19	Matrix Innovations Ltd.	Fellow Subsidiary -
		Holding Company
20	Gateway Systems (India) Ltd	Fellow Subsidiary
		Holding Company
21	Reliance Natural Resources Ltd.	Fellow Subsidiary
		Holding Company
22	Reliance Webstore Ltd.	Fellow Subsidiary
		Holding Company
23	Reliance Mutual Fund	Associate
24	Reliance India Power Func	Associate
25	Ms.Geeta Chandran	Manager

Sr.No	Nature of Transaction	Holding Company	Wholly Owned Subsidiaries	Fellow Subsidiaries	Fellow Subsidiary - Holding Company	Associate	Whole Time Director / Manager	Total
A	Investments							
	Purchases		23,538,390			22,297,495,037		22,321,033,42
			(62,332,075)			(1,385,000,000)		(1,447,332,075
	Sales					16,301,231,535		16,301,231,53
						(1,181,662,476)		(1,181,662,476
В	Sundry Debtors					198,815		198,81
						(78,482,911)		(78,482,91
С	Sundry Creditors					-		-
				0.155.064	1.050.112	(84,796,931)		(84,796,93
	Advance recoverable in cash or in kind or for value to			9,155,064	1,950,112	32,307,749		43,412,92
	be received	(15,187,465)		(727,954)	(20,000,000)	-		(35,915,41
-	I amount Cabailliain							
Е	Loans to Subsidiaries Balance as on 01.04.2007		4,644,000					4,644.00
			2,400,275					
	Add: Given during the year Less: Received Back during the Year							2,400,27
	Balance as on 31.03.2008		1,088,000					1,088,00
	Balance as on 31.03.2008		* 5,603,080					5,603,08
F	Interest Accrued		* 536,579					536,5
			(325,080)					(325,08
G	Issue of Equity shares	24,993,000						24,993,00
п	Redemption of Preference Shares	( - ) 35,000,000						35,000.00
- 11	Redemption of Frederice Shares	(-)						33,000,00
I	Investment Management &Advisory Fees					3,281,764,413		3,281,764,41
						(1,777,285,847)		(1,777,285,84
J	Portfolio Management Fees			1,200,000				1,200,00
				(3,367,200)				(3,367,20
K	Dividend on Long Term Investments					55,398,624		55,398,62
						(36,491,131)		(36,491,13
L	Interest Received		363,956					363,9
			(325,080)					(325,08
M	Salaries & Benefits to Employees						3,190,748	3,190,74
							(2,250,000)	(2,250,00
N	Staff Welfare Expenses			273,750				273,75
				(-)				(-)
O	Rent Expense	7,728,000		5,769,000	72,000			13,569,00
		(13,443,000)		(2,080,500)	(581,123)			(16,104,62)
P	Marketing Expenses			-	1,149,660			1,149,660
				(200,000,000)	(-)			(200,000,000
Q	Insurance Charges			6,791,044				6,791,04
				(3,172,324)				(3,172,32
R	Telephone / Internet				59,250,882			59,250,88
				2 120 :	(58,469,595)			(58,469,59
S	Travelling expenses			3,429,132				3,429,13
				(543,117)				(543,117

Note: Related Party Relationship is as identified by the company and relied upon by the auditor (Previous year figures are in brackets

\* Adjusted for Revaluation loss:

Loan to subsidiary Rs.353,195

Interest accrued Rs.49,591

#### SIGNIFICANT ACCOUNTING POLICIES AND NOTES TO ACCOUNTS (Rupees) 2007 - 20082006 - 20079. Expenditure in foreign currency (including expenses incurred at Foreign Branch): Salary and Benefits 11.127.226 3.075.791 Traveling 4,983,054 2,782,765 Seminar & Training 3,150,481 3.542.609 Professional & Consultancy 3,111,397 3,556,632 Other Expenses 11,014,718 4,642,614 10. Earnings in foreign currency: 363,956 325,080 Interest

#### 11. Disclosure in respect of derivative instruments:

- a) Derivative instruments outstanding: Nil (Previous Year Rs. Nil)
- b) Foreign Exposures that are not hedged by derivative instruments:

	As at 31 <sup>st</sup> M	March 2008	As at 31 <sup>st</sup> Mar	rch 2007
	USD Sing Dollar		USD	Sing Dollar
Loans	140,000	NIL	80,000	40,000
Interest Receivable	13,407 NIL		5,600	2,800

12. In the opinion of the management, the Company is mainly engaged in the business of Asset Management Services that (as a standalone entity) are carried out from within India. Segment information is not required to be disclosed since there is only one business and geographical segment. However, segment information on the basis of geographical location of entities (subsidiaries) within the group is disclosed in the Consolidated Financial Statements

#### 13. Employees Stock Option Plan (ESOP):

- (i) Pursuant to the shareholder's, resolution dated September 20, 2007, the company introduced the Employee Stock Option Plan under which the company decided to grant, from time to time, options to the employees of the company. The grant of options to the employees under the ESOP Scheme is on the basis of their performance and other eligibility criteria.
- (ii) On December 21, 2007, the company issued a total of 200,000 equity shares at a price Rs. 2000/- per equity share to the Trust, Reliance Capital Asset Management Employee Benefit Trust.
- (iii) All above options are planned to be settled in cash or equity at the time of exercise and have maximum period of 5 years from the date of respective grants. The plan existing during the year is as follows:
- a) The option under this plan has an exercise price of Rs.2000/- per share and vest on a graded basis as follows:

	Vesting period from the grant date	Vesting schedule	
For the options with	On completion of 3 years	30%	
a vesting period of	On completion of 4 years	30%	
5 years	On completion of 5 years	40%	

(iv) The information concerning stock options granted, exercised, forfeited and outstanding at the year-end is as follows:

	As of March 31, 2008				
Shares in Thousands	Number of stock options	Weighted average exercise price (Rs.)	Weighted average remaining contractual life (in Years)		
Number of shares under option:					
Outstanding at beginning of year	NIL	NIL			
Granted	77,125	2000			
Exercised	NIL	NIL			
Cancelled or expired	5,150	NIL			
Outstanding at the year end	66,575	2000	3.1 years		
Exercisable at end of year	66,575	2000			

(v) The fair value of the options granted was estimated on the date of grant using the Black- Scholes model with the following assumptions

	Year ended March 31,2008
Risk free interest rate	8%
Expected life	7 years
Volatility	50.98%
Dividend yield	0.00%

#### **Reliance Capital Asset Management Limited**

#### SIGNIFICANT ACCOUNTING POLICIES AND NOTES TO ACCOUNTS

The Volatility of the options is based on the historical volatility of the share price of Reliance Capital Limited, the holding company of Reliance Capital Asset Management Limited over the previous 7 years.

- (vi) The Company has chosen to account for the Plan by the Intrinsic Value Method. The total expense recognised for the period arising from stock option plan as per intrinsic value method is Rs. Nil. The net results for the period, had the company adopted the fair value method, would have been lower by Rs.12,379,587 (net of tax saving Rs.6,374,521) and accordingly the EPS (both basic and diluted) would have been lower by Rs.1.38.
- (vii) This being the first year of implementation of ESOP guidelines, previous year figures have not been given.
- 14. In the absence of necessary information relating to the suppliers registered as Micro, Small and Medium Enterprises under the Micro, Small and Medium Enterprises Development Act, 2006, the company has not been able to identify such suppliers and disclose the information required under the said Act relating to them.
- 15. Figures of the previous year are regrouped and reclassified wherever necessary to correspond to the figures of the current financial year

As per our attached report of even date

For and on behalf of the Board

For and on behalf of  $\,$  Dalal & Shah

Chartered Accountants

Soumen Ghosh Director Kanu Doshi Director

Vikrant Gugnani Chief Executive Officer Sanjay Wadhwa Chief Financial Officer

Geeta Chandran Manager

Mumbai

Partner

Date: 24<sup>th</sup> April, 2008

Mumbai

Date: 24<sup>th</sup> April, 2008

## **Reliance Capital Asset Management Limited**

## SIGNIFICANT ACCOUNTING POLICIES AND NOTES TO ACCOUNTS

	ement pursuant to Part I									
Balance Sheet Abstract and Company's General Business Profile:										
1.	Registration Details									
	Registration No.	2 4 7	7 8 0	State Code						
	Balance Sheet Date	3 1 0 3 2 0	0 8							
II.	Capital raised during t	he year (Amount ir	n Rs. Th	ousands)						
	Public Issue		N I L	Rights Issue		2 4 9 9 3				
	Bonus Issue		N I L	Private Placement		5 0 1 0 0 0 0				
III.	Position of Mobilisation	and Deployment	of Funds	s (Amount in Rs. Tho	usands	)				
	Total Liabilities	7 0 9 3 8	3 5 2	Total Assets		7 0 9 3 8 5 2				
	Sources of Funds			Applications of Funds	;					
	Paid up Capital	1 0 5 1	1 0 0	Net Fixed Assets		1 8 1 2 8 6				
	Reserves & Surplus	6 9 8 8 7	7 5 2	Investments		6 8 2 5 8 6 4				
	Secured Loans		N I L	Net Current Assets		5 5 2 1 6				
	Unsecured Loans	1	N I L	Miscellaneous Expend	diture	N I L				
				Deferred Tax Asset (N	Net)	3 1 4 8 6				
IV.	Performance of Compa	any (Amount in Rs.	Thousa	ands)						
	Turnover	3 7 7 6 4	4 5 9	Total Expenditure		2 3 4 8 8 9 5				
	Profit/ Loss Before Tax	1 4 2 7 5	5 6 4	Profit/ Loss After Tax		9 6 1 8 0 8				
	Earning Per Share (Rs.)	1 0 7 .	5 5	Dividend Rate %		N I L				
V.	V. Generic Names of Three Principal Products/ Services of the Company (as per monetary terms)  Not Applicable									
			For and	d on behalf of the Board	i					
			Soume: Directo	n Ghosh or	<b>Kanu</b> Direc	ı <b>Doshi</b> tor				
				<b>at Gugnani</b> Executive officer		ay Wadhwa Financial Officer				
			Geeta Manag	<b>Chandran</b> er						

Mumbai

Date: 24th April, 2008